

Bluesky Healthcare Personal Mobility Rebate

What is the Bluesky Healthcare Personal Mobility Rebate?

As of the 9th of August 2009, Bluesky Healthcare is offering all its customers who purchase a product or a combination of products a rebate to offset the retail price of the purchased products. This offer is an incentive for people who are looking for mobility products to call Bluesky Healthcare. This rebate is to be offered to all customers who place an order on or after the 9th of August 2009 with products totalling in excess of \$1000. It cannot be applied to any previous purchases. The rebate is a strictly limited offer and may be withdrawn at any time.

Where is the rebate advertised?

As of the 9th of August 2009, the rebate will be advertised as a TV commercial in Adelaide. It will then be advertised on Perth TV at a later date. It will also be advertised at the shopping centre stands and on the Bluesky Healthcare website.

How do we calculate the rebate?

The rebate will be calculated by the Healthcare Consultant at the end of a product consultation once the correct product has been prescribed. The consultant will refer to the "Personal Mobility Rebate Schedule" - a sliding scale based on the amount spent by the customer, not including delivery and installation charges. The rebate schedule will be provided to all Healthcare Consultants prior to the launch date. There are 2 options available to the customer in receiving the rebate:

- a) Deduct the rebate amount from the retail price on the day of purchase **or**
- b) Pay the full retail amount and have a cheque posted to them within 4 weeks of the product delivery if the account is paid in full.

Can the customer be quoted a rebate amount over the phone?

No, Bluesky Healthcare is unable to quote the rebate over the phone because a consultation is required to determine the most appropriate product for the customer which will then enable a price to be given. The rebate amount is then applied once the total order price is established.

Who is entitled to the rebate?

- The Rebate is available to all people aged 55 and over.
 - They must spend a minimum of \$1000 on our products.
 - They must place their orders on or after the 9th of August and before the expiry date.
 - They must be using cash, cheque or credit card to pay their account.
 - They cannot use Ezypay lay-by or Certegy finance.
 - They cannot have the purchase funded by a third party i.e. government bodies or other such support organisations.

Does the rebate apply to all BSHC products?

The rebate is applied to the retail cost of any **new** product or combination of products. The rebate is applied to the combined cost of the products and any accessories. The rebate is not applied to any shipping, delivery or installation costs. Multiple products on the same contract will be added together and the total of all products will be used to calculate the rebate amount for that contract up to a maximum of \$1,200.

Do other companies offer the rebate?

No, this rebate is an exclusive offer by Bluesky Healthcare. During these tough economic times we want to help the people who need it the most; the people who find it tough to meet the financial strain and get no assistance from any one else to purchase this type of equipment. It is for people using their own money to help themselves with their personal mobility and independence.

Can the customer get the rebate plus other discounts?

No, the rebate cannot be used with any other offer or discount.

Can the same customer receive the rebate more than once?

Yes, Bluesky Healthcare customers can qualify for the rebate more than once but no other discount applies and the rebate will only be applied to one contract at a time.

How long is the rebate available?

This rebate is a limited offer and will be available until determined otherwise by Bluesky Healthcare.